

Best-of-breed integrated solutions

Shaping the future of Manufacturing, Logistics and Supply Chains



ROIMA

Roima Intelligence

Shaping the future of Manufacturing, Logistics, and Supply Chains

Roima empowers businesses globally with Best-of-breed integrated software solutions and industry expertise



Integrated best-of-breed solutions for your business

Roima optimizes production, logistics, and supply chains with scalable, flexible solutions that integrate with your systems.



Industry expertise you can rely on

With expert industry knowledge and a presence in Europe and North America, Roima delivers tailored solutions for your unique needs.



Offices in 6 countries



\$60M + revenue



400+ Professionals



500+ Customers



Results and your success

Roima offers reliable solutions with sustainable results for over 500 clients, backed by a team of more than 400 experts dedicated to your success.

Best-of-breed integrated solutions

Unlocking the power of Roima's Digital Thread Solutions

Reshaping data management for sustainable success and staying ahead in the dynamic landscape requires embracing innovative approaches. Manufacturers worldwide benefit from adopting the revolutionary concept of the Product Digital Thread.

The Stages in the Product Lifecycle

Roima's Digital Solutions supports manufacturers across the entire product lifecycle with innovative solutions, optimizing processes for efficiency and sustainable growth.

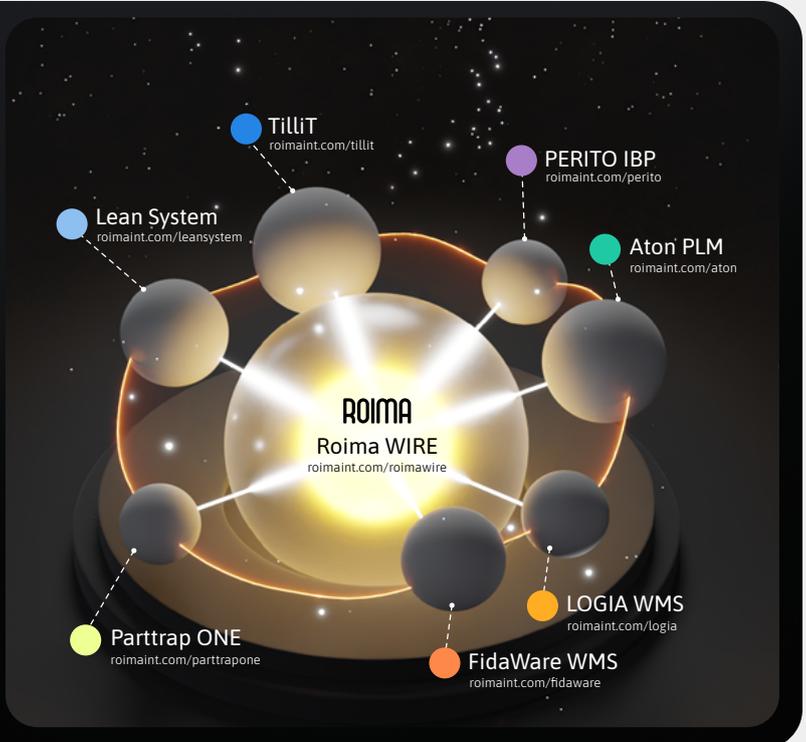


Roima WIRE

Integrating our best-of-breed solutions

Roima offers an integrated ecosystem of solutions that streamlines processes and ensures a connected data flow throughout the entire product lifecycle. The products can function independently or synergize effectively when integrating through the Roima WIRE, intertwining them through shared data and collaboration.

- Warehouse Management System | **WMS**
- Digital Commerce Platform | **B2B ecommerce**
- Product Information Management | **PIM**
- Product Lifecycle Management | **PLM**
- Integrated Business planning | **IBP**
- Equipment Portal | **PEP**
- Manufacturing Operations Management | **MOM**
- Manufacturing Execution System | **MES**



ROI is in our name!

Roima drives ROI by optimizing every link in your supply chain, from planning and production to logistics and customer engagement. Gain efficiency, speed, and profitability at every step.



ROIMA

*A solution in Roima's
Product Digital Thread*

Product Lifecycle Management

Aton PLM

Ideate, create, and nurture your product
till it becomes a resounding success

Product Lifecycle Management

Aton PLM

Aton is the foundation for efficient Product Life Cycle Management (PLM). Designed to streamline your business operations, Aton offers comprehensive management of all your product information, including documents, items, item structures (Bill of Materials), components, changes, and more. With Aton’s advanced data management and security features, you can rest assured that your team will always have access to the most up-to-date information, regardless of their location.

Key features

- ✔ Product data management (PDM)
- ✔ Documentation management
- ✔ ERP & CAD integrations
- ✔ Change management
- ✔ Modular solution

Key benefits

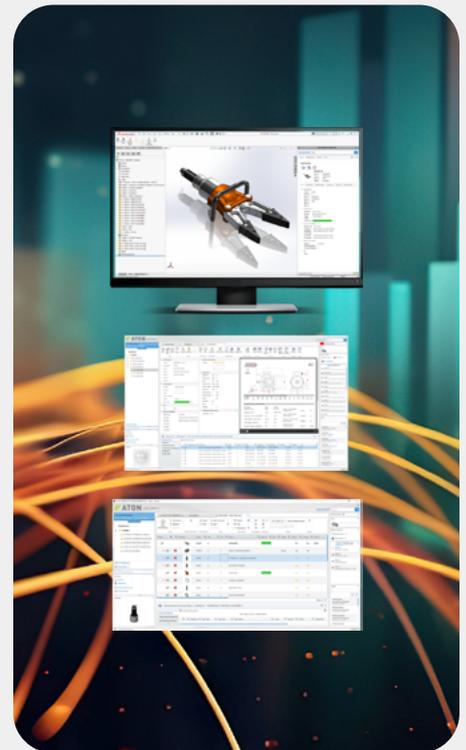
- ✔ Maximize your productivity
- ✔ Manage your product portfolio
- ✔ Collaboration tool
- ✔ Digitalize your business processes
- ✔ Centralized data management

Platform components & Highlights

- ✔ Item & Structure management
- ✔ Document management
- ✔ Change process management
- ✔ Digital twin
- ✔ Workflow
- ✔ Multi-Software approach
- ✔ Recipe management (F&B)
- ✔ Business data modeling
- ✔ Project module

Hosting & License

License model: SaaS
Hosting: Cloud and/or On-premises



Sample Customers

Examples of Aton PLM customers



“Thanks to a functional product data management system, we always know exactly what has been delivered to each customer”

15% increase in overall operational efficiency

Aton in the Digital Thread

Aton PLM Product Lifecycle Management





ROIMA

*A solution in Roima's
Product Digital Thread*

Warehouse Management System
FidaWare WMS

Catapult your profits and boost efficiency
with a powerful WMS

Warehouse Management System

FidaWare WMS

FidaWare Warehouse Management System (WMS) is a cutting-edge solution designed to streamline and optimize warehouse operations, providing businesses with advanced tools for efficient inventory management and order fulfillment. With its scalable and customizable features, FidaWare WMS caters to the diverse needs of industries, ensuring a seamless and intelligent approach to warehouse logistics.

Key features

- ✓ Real-Time Inventory Tracking
- ✓ AI-Driven Automation
- ✓ Scalability and Customization
- ✓ Integration with ERP Systems
- ✓ User-Friendly Interface
- ✓ Multiwarehouse Support
- ✓ Efficient 3PL Service Support 2D/3D
- ✓ Tool for Warehouse Layout

Key benefits

- ✓ Enhanced Operational Efficiency
- ✓ Accurate Order Fulfillment
- ✓ Cost-Effective Solutions
- ✓ Regulatory Compliance
- ✓ Strategic Decision-Making

Platform components & Highlights

- ✓ Inventory Management with real-time updates
- ✓ Streamline Order Processing and Fulfillment
- ✓ Warehouse Automation
- ✓ Reporting and Analytics Dashboard
- ✓ Scalability Module
- ✓ User Training and Support
- ✓ Browser-Based UI

Hosting & License

License model: License or SaaS
Hosting: On-prem



Sample Customers

Examples of FidaWare WMS customers



“Simpler warehouse administration gives us the possibility to use the same amount of resources more efficiently in order to handle increasing volumes”

Johnny Wallén, Spendrups Bryggeri AB

15% increase in overall operational efficiency

FidaWare in the Digital Thread

FidaWare WMS Warehouse Management System



ROIMA

*A solution in Roima's
Product Digital Thread*

MOM | MES

Lean System

Insightful solutions for complex
industrial operations

MOM | MES

Lean System

Lean System is configurable, fit-for-purpose solution for manufacturing companies. Lean System efficiently manages Manufacturing Operations as well as Service Operations forming the solid foundation for Product Digital Thread. Lean System helps manufacturing companies enhance sustainability, streamline operations, optimize resource allocation and maximize productivity.

Key features

- ✓ Manufacturing Operations Mgmt **MOM**
- ✓ Manufacturing Execution **MES**
- ✓ Advanced Planning & Scheduling **APS**
- ✓ Service Operations Management
- ✓ Modular and Configurable Platform

Key benefits

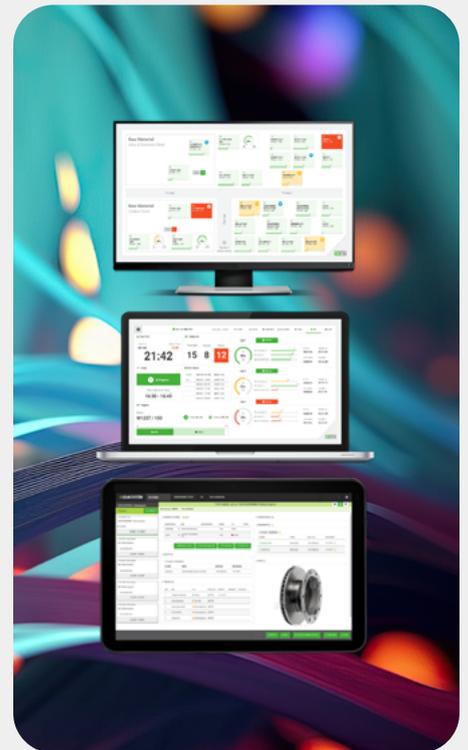
- ✓ Maximized Productivity
- ✓ Optimized Resource Allocation
- ✓ Reduced Downtime
- ✓ Real-time situational awareness
- ✓ Improved operational efficiency

Platform components & Highlights

- ✓ Manufacturing Operations Mgmt
- ✓ Manufacturing Execution System
- ✓ Production Planning & Optimization
- ✓ Enhanced Material Management
- ✓ Digital Quality Management
- ✓ Service Operations Management
- ✓ Supply Chain Management
- ✓ Project Management
- ✓ Factory Digital Twin

Hosting & License

License model: SaaS
Hosting: Cloud & On-Premises



Sample Customers

Examples of Lean System customers



“Streamlining material flows by Lean System increased production by 25%”

40% more production capacity due to improved production

Lean System in the Digital Thread

Lean System MOM/MES





ROIMA

*A solution in Roima's
Product Digital Thread for
Discrete Manufacturers*

Warehouse Management System

LOGIA WMS

The platform that manages and optimizes
warehouse and logistics operations

Warehouse Management System

LOGIA WMS

LOGIA WMS is a standard solution that is setup and configured to efficiently support the specific customers' requirements for process support. The system is parameter based and based on a set of WMS and fully integrated WCS modules that enables optimization of the full operation in manual as well as in automated areas.

Key features

- ✓ Workflow optimization
- ✓ Automated planning and job scheduling
- ✓ Support for a range of picking flows
- ✓ Value Added Services
- ✓ Packaging and shipping control
- ✓ Lane and distribution routes control
- ✓ Integrated warehouse automation control

Key benefits

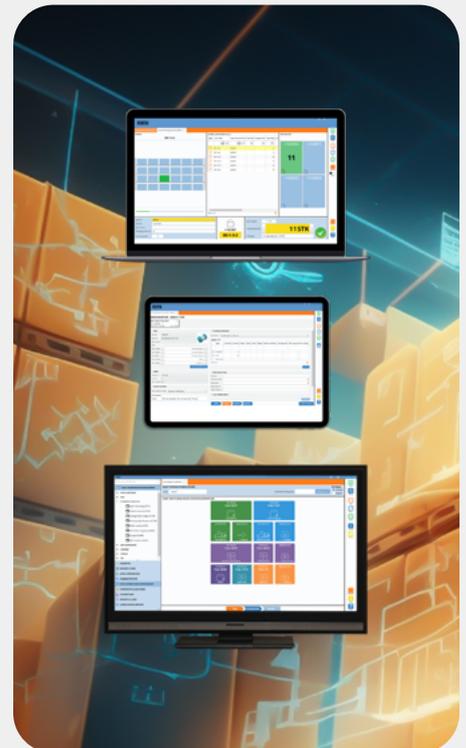
- ✓ Dynamic operational optimization
- ✓ Automated planning & simulation
- ✓ The most user-friendly solution
- ✓ Support for customer specific services
- ✓ Short ramp-up time new employees
- ✓ Integrated control for warehouse automation

Platform components & Highlights

- ✓ Intuitive graphical user interface
- ✓ Strategy based picking/replenish
- ✓ Automated planning & optimization
- ✓ Job assignment based on business rules
- ✓ Optimal flows - no waste time
- ✓ Customer specific value added services
- ✓ 6-8 new releases yearly

Hosting & License

License model: SaaS
Hosting: On-Premises



Sample Customers

Examples of LOGIA WMS customers



“We have reduced the number of warehouse employees from 24 to 11 after the implementation of LOGIA and with the same transaction volume”

- Tommy Bøg, HIFI Klubben

We have reduced the logistical costs with 50% since the implementation of LOGIA WMS

LOGIA WMS in the Digital Thread

LOGIA WMS Warehouse Management System





ROIMA

*A solution in Roima's
Product Digital Thread*

B2B ecommerce, PIM & CPQ

Parttrap ONE

The complete solution for ERP-integrated
B2B ecommerce and customer portals

B2B ecommerce, PIM and CPQ

Parttrap ONE

A digital platform with everything you need for B2B ecommerce and Customer self-service in ONE solution. Parttrap® ONE seamlessly unifies development, implementation, support, and training under one roof. This approach saves time, speeds up implementation, and guarantees impressive ROI. Experience the convenience of a comprehensive solution that brings everything together.

Key features

- ✓ Unified Platform
- ✓ Customization Capabilities
- ✓ Multi-channel Integration
- ✓ Advanced PIM
- ✓ Scalability and Flexibility

Key benefits

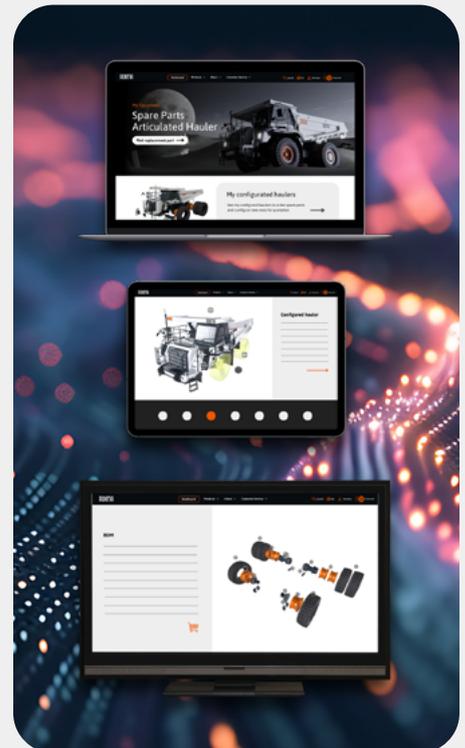
- ✓ Enhanced Efficiency
- ✓ Improved Customer Experience
- ✓ Increased Sales and Revenue
- ✓ Data Accuracy and Consistency
- ✓ Adaptability and Future-Proof

Platform components & Highlights

- ✓ Advanced PIM
- ✓ CMS + Headless
- ✓ ERP-integration
- ✓ B2B ecommerce
- ✓ Spare Parts Management
- ✓ CPQ-O Configure Price Quote Order
- ✓ Full 3D Experience
- ✓ Self-service 24/7

Hosting & License

License model: SaaS
Hosting: Cloud and/or On-prem



Sample Customers

Industrial manufacturers with complex products, after market sales and a dealer network



VOLVO



MAXON



PLANMECA



“We’ve more than tripled our ecommerce share. Users now search and order on their own, reduced the need for email support.”

Anthon Löv, Cibes Lift AB

300% increase in digital spare parts orders

Parttrap ONE in the Digital Thread

Parttrap ONE CPQ/Spare Parts Management/B2B ecommerce/PIM



ROIMA

*A solution in Roima's
Product Digital Thread*

Partrap

Equipment Portal

Transform your equipment offering into a premium, branded digital service

Partrap ONE

Partrap Equipment Portal

Partrap Equipment Portal is a comprehensive, web-based platform designed to be bundled with your equipment offering. It provides customers with premium service, including real-time data access, self-service tools, and easy access to essential documentation. By integrating the portal, you enhance your equipment package, increase customer satisfaction, and secure recurring revenue by charging customers for portal access, while Roima manages the platform's tailored features for you.

Key features

- ✔ Branded Customer Portals
- ✔ Real-Time Data Access
- ✔ Self-Service Ordering:
- ✔ 3D Visualization and CAD Support
- ✔ Warranty and Claims Mgmt

Key benefits

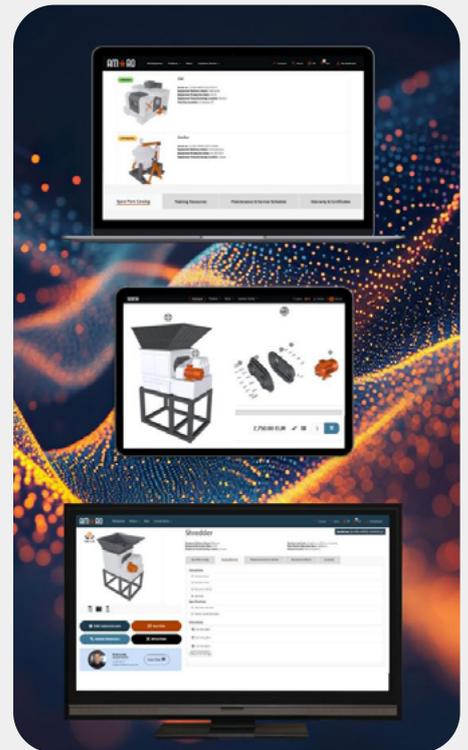
- ✔ Improved Customer Satisfaction
- ✔ Enhanced Operational Efficiency
- ✔ Revenue Opportunities
- ✔ Data-Driven Insights
- ✔ Brand Differentiation

Platform components & Highlights

- ✔ Advanced PIM
- ✔ CMS + Headless
- ✔ ERP Integration
- ✔ B2B ecommerce
- ✔ Spare Parts Management
- ✔ Full 3D Experience
- ✔ Self-Service 24/7
- ✔ Unified Platform

Hosting & License

License model: SaaS
Hosting: Cloud and/or On-prem



Sample Customers

Industrial manufacturers with complex products, after market sales and a dealer network



VOLVO



PLANMECA



“Our 15-year partnership is driving the best Spare Parts Webshop for our growing customer base.”

Eric Stroot, Logisnext Europe

**Online quotes instantly.
 In year one, spare parts sales doubled & incorrect orders were eliminated**

Partrap ONE in the Digital Thread

Partrap Equipment Portal CPQ/Spare Parts Management/B2B ecommerce/PIM





ROIMA

*A solution in Roima's
Product Digital Thread*

Integrated Business Planning Solution

PERITO IBP

Supply chain platform enabling unmatched
supply chain and ESG optimization

Integrated Business Planning

PERITO IBP

Integrated Business Planning (IBP) solution designed to optimize the supply chain planning capabilities of the ERP. PERITO IBP consists of several vital modules that cover the entire S&OP/IBP process and allow you to create real concurrent planning in the supply chain. The simulation-based planning (Digital twin) results in world-class S&OP operation reducing working capital, high ROI and low total cost of ownership.

Key features

- ✓ World-class S&OP operation
- ✓ Advanced IBP capabilities
- ✓ Digital Twin simulation
- ✓ Integration to ERP
- ✓ High ROI
- ✓ AI Demand Planning

Key benefits

- ✓ Data-driven proof of value
- ✓ Concurrent planning
- ✓ Optimization
- ✓ Reduce working capital
- ✓ Keep customer promise

Platform components & Highlights

- ✓ AI Demand Planning
- ✓ Supply Planning
- ✓ Inventory Planning
- ✓ Scenario Planning
- ✓ Control Tower
- ✓ Financial forecasting
- ✓ Sustainability Planning
- ✓ Master data management
- ✓ ERP integration

Hosting & License

License model: SaaS
Hosting: Cloud and/or On-premises



Sample Customers

Examples of Perito IBP customers



“With such significant results in our supply and demand planning, finding the money has not been a problem”

Nick Nørreby, Head of Logistics, Supply, and Planning at Thise Dairy

Reduce working capital by 20-40%

Perito IBP in the Digital Thread

Perito IBP Business Planning





ROIMA

*A solution in Roima's
Product Digital Thread*

MES | MOM

TilliT

Smart, cloud MES for efficient
manufacturing operations

MES | MOM

TilliT

TilliT is a next-generation, cloud-native MES/MOM platform built for the future of digital manufacturing. Incorporating powerful low-code tools for fast adoption and easy configuration, TilliT delivers a fully featured platform that scales seamlessly across any size of manufacturing plant. Combining cost efficiency with high performance, it enables rapid ROI while driving continuous improvement and long-term business value. Together with Roima's broader offerings, TilliT provides a flexible, future-proof foundation for digital manufacturing operations.

Key features

- ✓ No-Code/Low-Code, Fast Deployment
- ✓ Integrated Edge-to-Cloud Visibility
- ✓ Smart Production Scheduling
- ✓ Digital Work Orders & Paperless Ops
- ✓ Quality Management & Traceability
- ✓ Knowledge Management
- ✓ Advanced Analytics & Reporting

Key benefits

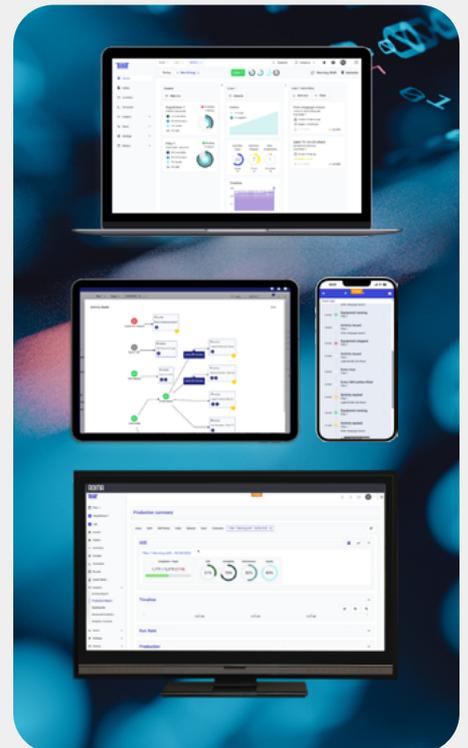
- ✓ Paperless production
- ✓ Fast onboarding, easy to scale
- ✓ Real-time visibility & workflows
- ✓ Fewer changeovers, smoother inventory
- ✓ Full traceability & audit-ready
- ✓ No heavy coding or consulting

Platform components & Highlights

- ✓ Connects people, processes, products and machines
- ✓ Boosts efficiency, cuts costs, maximizes profit
- ✓ Industrial IoT & embedded AI for smarter decision making
- ✓ Removes silos with end-to-end digitalization
- ✓ Covers the full flow within manufacturing operation
- ✓ SaaS, low-code, and cost-efficient (TCO)

Hosting & License

License model: SaaS
Hosting: Cloud



Sample Customers

Examples of TilliT customers



Named a gold-medalist leader in SoftwareReviews MES Data Quadrant; praised for human-centric design, sensor integration, and dashboard builder

QA audit time cut from 30-60 minutes down to just a few minutes at a gluten free bakery!

TilliT in the Digital Thread

TilliT MOM/MES



ROIMA

AVEVA
Partner Ecosystem

System
Integrator

ENDORSED

SCADA, MES & PI System

AVEVA

Harness the power of data to
kickstart your digital transformation

SCADA, MES & PI System

Roima and AVEVA

Combine Roima Intelligence's rich experience with AVEVA's diverse, cutting-edge industrial software to take your industrial operations to the next level. Roima is the premier AVEVA-endorsed system integrator in Sweden and Finland. Roima has worked several years with AVEVA's operational software, including SCADA, MES and PI System.

Key features

- ✓ AVEVA SCADA for monitoring and Control
- ✓ AVEVA MES for manufacturing execution
- ✓ AVEVA PI System for data collection and utilization

Key benefits

- ✓ Enterprise software available with expertise from competent integrator
- ✓ Business-oriented & ISA-95-based approach
- ✓ Partner in digital transformation

Platform components & Highlights

- ✓ Roima is Premier and Endorsed AVEVA Integrator
- ✓ Roima is a founding member of the MDM MES concept
- ✓ Roima has a strong relationship with AVEVA key stakeholders
- ✓ Experience of the entire PI System & AVEVA MES + SCADA Stack
- ✓ Complementary Roima product offering, including WMS
- ✓ Roima can provide the whole package, including the licenses, based on customer wishes
- ✓ Roima has experienced AVEVA professionals and best practice project and service delivery models ready



Sample Customers

SUNTORY

PAULIG
For a life full of flavor.

UPM

HKSCAN

BRIDGESTONE

Metsä

Sekab

BOLIDEN

AVEVA
Partner Ecosystem

System
Integrator

ENDORSED

**Elevate your capital strategy
with facilities built for the future**

AVEVA Endorsed System Integrator: How and when?

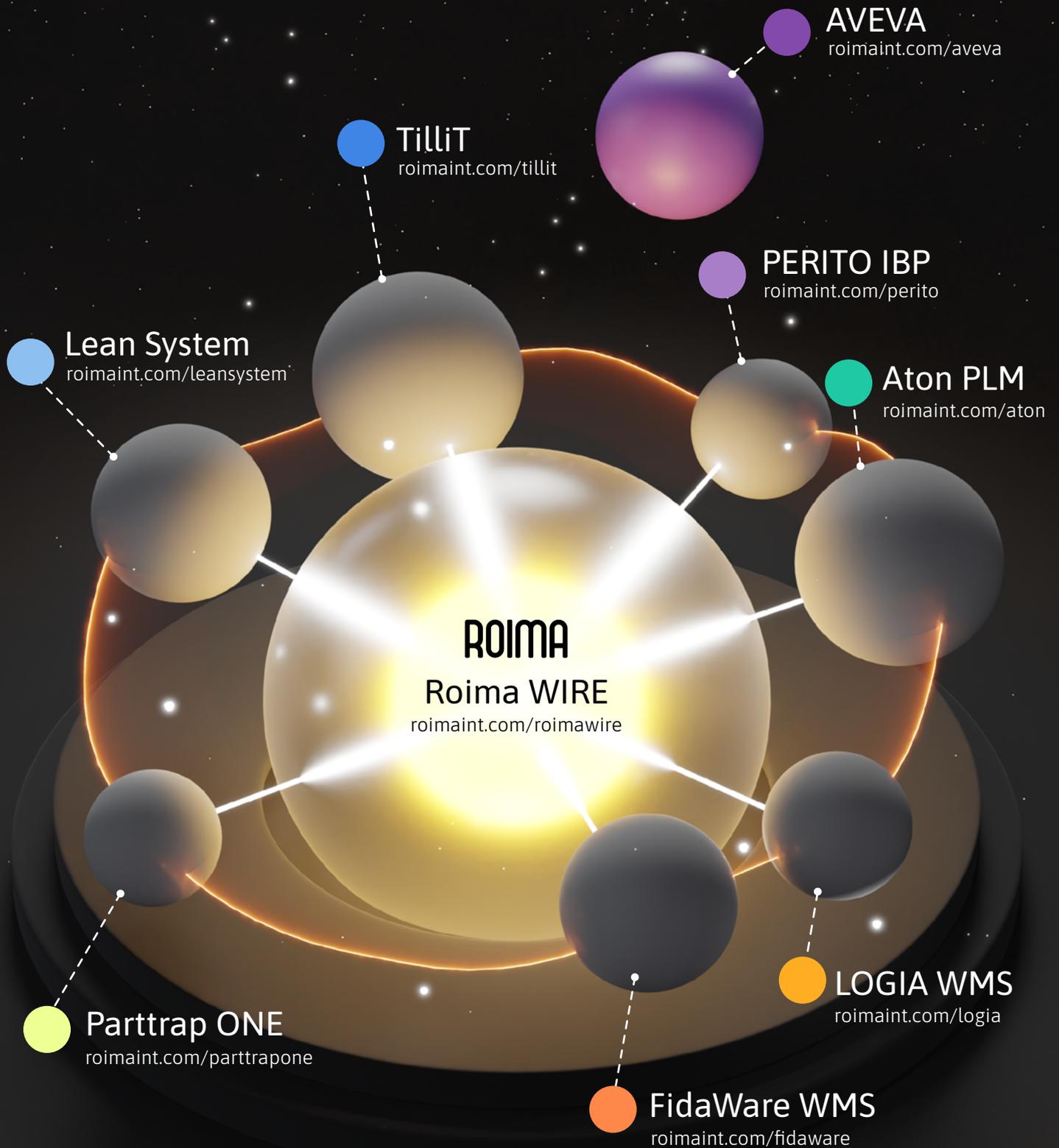
Thanks to our leadership's vision and the team's hard work and determination, Roima became an AVEVA-endorsed system integrator in 2021. How did Roima earn this privilege? **Let's find out:** Underwent a series of rigorous AVEVA tests! Impressive expertise in AVEVA and related technologies! Proven record of project implementations!

ROIMA



Want to continue exploring
the world of Roima's
Digital solutions?

Enter the Roimaverse and pick your destination



Contact us

Phone

Roima Denmark

+45 72 14 40 20

Roima Finland

+358 20 525 3100

Roima Sweden

+46 21 12 2250

Roima USA

+1 908 635 1950

Email

Roima

sales@roimaint.com



ROIMA